



„ Life consists of: *and* “!

Philipp von Einem
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Qualifications

University of Giessen, Studies in Agricultural Sciences (MSc.)
Project-, Process- and Organization Management
Systemic Counseling
International PM Standards: IPMA
Certified Business Process Professional (CBPP)
Six-Sigma Black-Belt

Professional Experiences

Senior Consultant Business Solutions,
Head of Organization - Property Development,
Trainer and Consultant in different consultancies,
Project Manager Environmental Protection,
Conservation of Natural Resources at Gesellschaft für
technische Zusammenarbeit (GTZ) and Deutscher
Entwicklungsdienst (DED); amongst others in Bolivia,
Haiti, India, Benin, Mali, Zimbabwe und Zambia

Field of Work / Core Area

Project Management
Process Management
Change Management
Consultant for Leadership of Employees and Managers,
Purpouse/Objectives, Participation and Motivation, Strategies
and Effectiveness an Organization

Activity for Companies / Organizations

Henkel, Henkel Adhesives (ADP, in Shanghai, Sao Paolo),
Duesseldorf, Germany;
Dortmunder Energie und Wasser Versorgung,(DEW21),
Dortmund, Energy Supplier, Germany;
Cooperativa Fernheim, Agricultural Cooperative Society,
Fernheim, Paraguay;
Johann Ruckdeschel et Söhne, Kulmbach (IREKS),
Kulmbach, Bakery Improver, Germany;
Nürnberger Energie Versorger, (n-ergie), Nuremberg,
(Energy Supplier), Germany;
Bayer, Bayer Health Care, Leverkusen, Germany;
Hamburg, Senat Hamburg, Hamburg, Germany;
Glencore, Multinational commodity trading and mining
company, Baar, Switzerland;

Approaches and Methods

Systematics and Systemic Analysis
Workshops and Moderation
Methods and Techniques of Organization
Clearance of Functions and Roles, Learning
Value Performance of Organizations und Groups
Cooperation between Groups and Organizations
Conflict Management
Action Strategies and Visions

Further Characteristics / Experiences

Participative Approaches of Consultancies
Objective Oriented Action in Projects
Coaching in Conflict Situations
Making Complexity controllable
MS-Project, MS-Office, Prometheus, Symbio
English, French, Spanish

Profile Philipp v. Einem

Experiences in Organizational Projects (Excerpt)

Process Optimization; Change Service / Identity Management, DEW21, Dortmund

Process Optimization; Interim Management and Reorganization (Strategy. Business Segment), Department Management of Raw Materials, Agri.Capital

Process Optimization; Ministry of Social Affairs, Zambia

Process Optimization and installation of an Organization Section, CEC Bank, Rumania

Business Process Optimization, Business Loan (Six Sigma), District Saving Bank, Ratzeburg, Germany

Process Optimization incl. system analyzesis, malt houses, agricultural trade; IREKS und STAMAG, Germany and Austria

Introduction (Business Process Management) Property Builder

Project Management, Project Planning; District Saving Bank, Eschborn, Germany

Introduction of Project Management Systems (2 Projects), Optimization (5 Projects)

Development of an Integrated Project- and Requirement System; TRILUX GmbH & Co. KG

Projects Change Management (amongst others)

Coaching of Line Manager

Increase of Production, Delegation,

Group Dynamic and Team Building,

Reflection and Change, Management Style and Delegation

Self-Management and Individual Work Techniques

Coaching of Project Leader: Support in all Functions of Project Management

Quality Assurance of Planning

Reflections on Issues of Leadership, Motivation, Team and Conflict

Provision of Templates and Work Documents

Execution of Teambuilding Measures

Moderation and Intervention toward Shared Objectives, for a Higher Identification with the Team and Common Tasks of Office and Field Staff,

Stimulation of Self-organization of Teams, Conflict Resolution and Improved Efficiency,

Assurance of Transfer

Project-reorganization after Evaluation

Introduction of Participative Planning, incl. Gender, Tasks und Roles of Project Participants,

Performance of Teams, Value Performance of Target Groups,

Realization of Action Strategies and Visions of Project Participants and Concerned

Etc.